

Provider Trends

Kyle Duffy

June 21, 2018

Outline

- Two Paths
- Alternative Payment Models
- Role of Actuaries
- Lessons Learned

Two Paths



Consolidation

- Hospital Consolidation
- Physician Consolidation
- Network Adequacy concerns



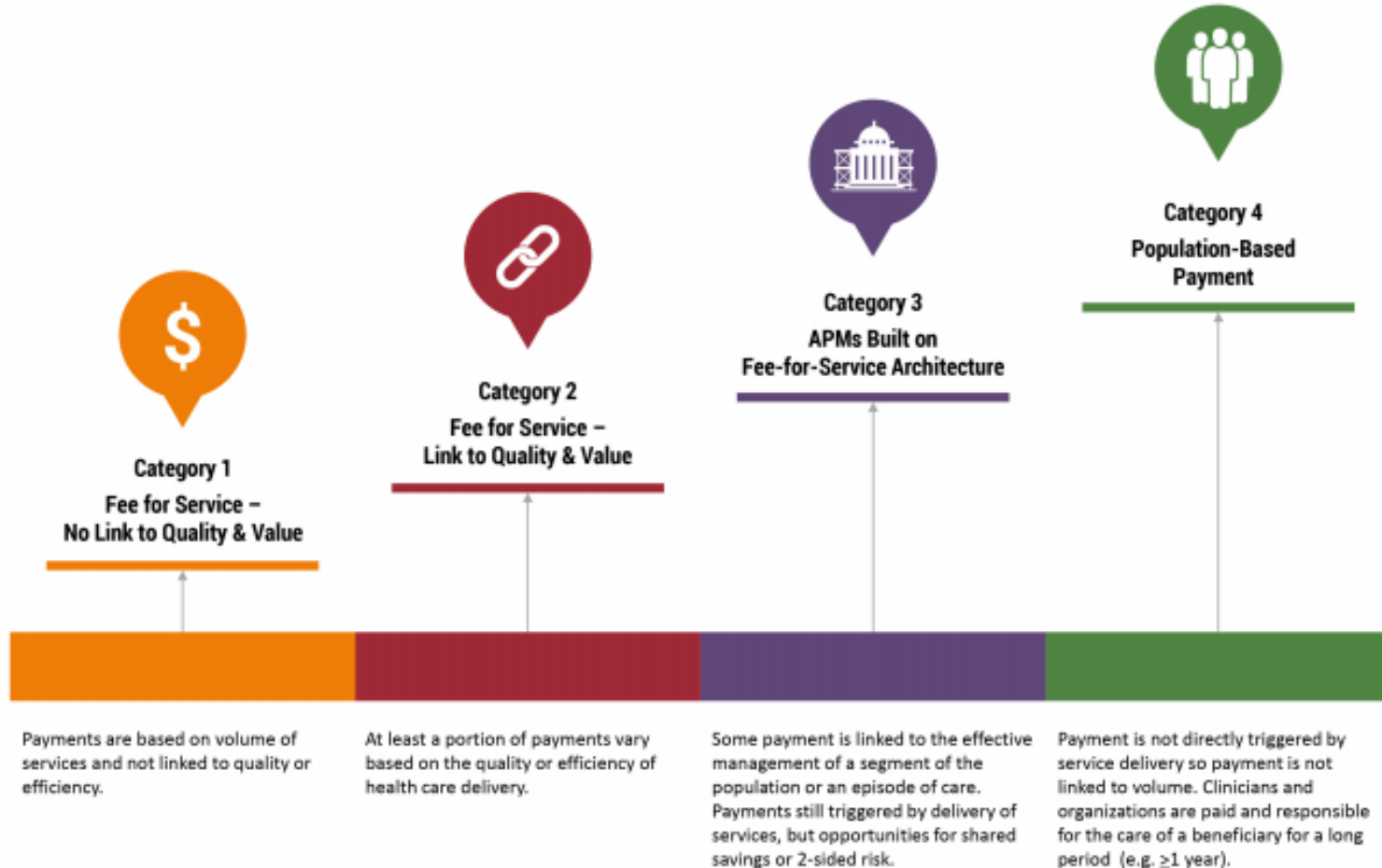
Value Based Arrangements

- Accountable Care Organizations (ACOs)
- Patient Center Medical Homes (PCMHs)
- Episode Bundles
- Capitation
- Percentage of Premium Risk Deals

Alternative Payment Models (APMs)

From Health Care Payment Learning and Action Network

Figure 2: CMS Payment Model



Role of Actuaries in Value Based



Lessons Learned

Every deal is unique

- Each provider/service category is different
- Each market is different
- Each line of business is different

But each deal should have

- Internal and external collaboration
- Trust, relationships, and education
- Multi year plans
- Operational execution