

Southeastern Actuaries Conference



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**Annual Meeting
November 14-16, 2018**

**The Hutton Hotel
Nashville, TN**

Executive Committee

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Wednesday, Nov 14th – Pre-Meeting Seminars

1:45 p.m.–5:30 p.m. **Registration** [Vista Ballroom Prefunction]

2:00 p.m.–5:00 p.m. **Seminar #1 GAAP Targeted Improvements/Modeling** – [Vista Ballroom D]

KPMG, Polysystems

**Seminar # 2 – Mistaking “Noise” for “Signals”
– Measuring Claim Cost Trends in Volatile Markets** – [Vista Ballroom B]

Lewis & Ellis

Thursday, Nov 15th

7:00 a.m.–7:50 a.m. **Breakfast** [Hillsboro]

7:30 a.m.–5:00 p.m. **Registration** [Vista Ballroom Prefunction]

8:00 a.m.–8:30 a.m. **SEAC Business Session and President’s Address** [Vista Ballrooms A&C]

8:30 a.m.–10:00 a.m. **General Session** [Vista Ballrooms A&C]

❖ **GAAP Targeted Improvements (45 min)**

Jorge Noronha – Pwc

❖ **How Predictive Analytics is Being Used and Why it is Important to You (45 min)**

Martin Snow – Atidot

10:00 a.m.–10:20 a.m. **Break** [Vista Ballroom Prefunction]

10:20 a.m.–12:10 pm **General Session** [Vista Ballrooms A&C]

❖ **Impact of Opioids on Insurance (30 min)**

Ben Blakeslee – MARC Re

❖ **US Mortality Update (40 min)**

Al Klein – Milliman

❖ **Blockchain (40 min)**

Jeff Guo – Oliver Wyman

12:10 p.m.–1:30 p.m. **Lunch** [on your own]
1:30 p.m.–3:00 p.m. **General Session** [Vista Ballrooms A&C]

❖ **Future of Work (30 min)**

Chuck Meintel – Lincoln

❖ **Value-Based Contracting (30 min)**

Brian Sweatman – Milliman

❖ **SOA Exam Update (30 min)**

Mark Cawood – Clemson University

3:00 p.m.–3:30 p.m. **Break** [Vista Ballroom Prefunction]

Concurrent Sessions

3:30 p.m.–5:00 p.m. **1. Life Insurance** [Vista Ballroom A]

❖ **A Pricing Actuary's Perspective on PBR/2017 CSO and Profit (45 min)**

Alex Yang – MARC Re

❖ **Predictive Analytics (Life Insurance and Annuities) (45 min)**

John Fenton – Willis Towers Watson

3:30 p.m.–5:00 p.m. **2. Health Insurance** [Vista Ballroom C]

❖ **MACRA Downstream Impact to Medicare Advantage (30 min)**

Bob Mone', Liz Myers – Wakely Consulting Group

❖ **Risk Transfer to Health Systems: Managing to a Global Budget (30 min)**

Doug Cave – Cave Consulting

❖ **CMS Quality STAR Ratings (30 min)**

Greg Sgrosso, Donna McDonald – Milliman

5:30 p.m.–6:30 p.m. **General Reception** [Hillsboro]

8:00 p.m.–11:00 p.m. **Sponsored Reception – D.W. Simpson** [Lobby Bar]

Friday, Nov 16th

7:00 a.m.–7:50 a.m. **Breakfast [Hillsboro]**

8:00 a.m.–8:20 a.m. **SEAC Business Session [Vista Ballrooms A&C]**

8:20 a.m.–10:30 a.m. **General Session [Vista Ballrooms A&C]**

❖ **Supplemental Benefits 101 (40 min)**

Steve Rowley – Gen Re

❖ **Reinsurance as a Capital Management Tool (30 min)**

Peter Sohl – Oliver Wyman

❖ **ASOP #5 (30 min)**

Robert Lang, Dagny Grillis – Wakely Consulting Group

❖ **Policyholder Behavior (30 min)**

Audrey Chervansky – Swiss Re

10:30 a.m.–11:00 a.m. **Break [Vista Ballroom Prefunction]**

11:00 a.m.–12:15 p.m. **Workshops**

1. **Health Topics [Hillsboro 3]**

2. **Life Products/Valuation [Vista Ballroom B]**

3. **Worksite [Mid Town Room]**

12:15 p.m. **Adjourn**

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Future SEAC Meetings

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June 19-21, 2019
Nov 20-22, 2019
June 17-19, 2020
Nov 18-20, 2020