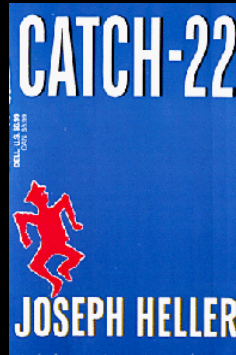
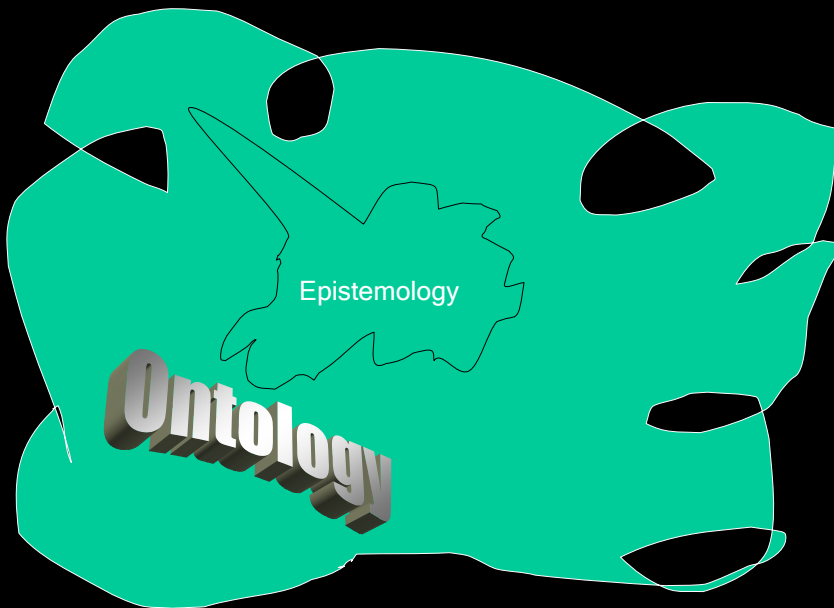


# Catch-22?

(“An Apocalyptic Masterpiece” -Sun-Times, Chicago)



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The risk premium is given by

$$\mu(\theta) = E[X | \Theta = \theta] = \int xf(x | \theta) dx.$$

Because the risk parameter  $\Theta$  is unobservable in practice, **the risk premium can never be exactly known** and hence must be estimated from data.

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## An Overview of Experience



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## The First Clue

		Undiscounted Values				
		Earned	Incurred	Loss		
	Year	Premium	Claims	Ratio		
1	1986	230,464	33,717	14.6%		
2	1987	2,665,227	433,493	16.3%		
3	1988	5,648,025	1,022,830	18.1%	<=== First Clue Here!	
4	1989	6,105,780	1,286,820	21.1%		
5	1990	6,436,573	1,546,857	24.0%		

## From Exhibit C Past Experience

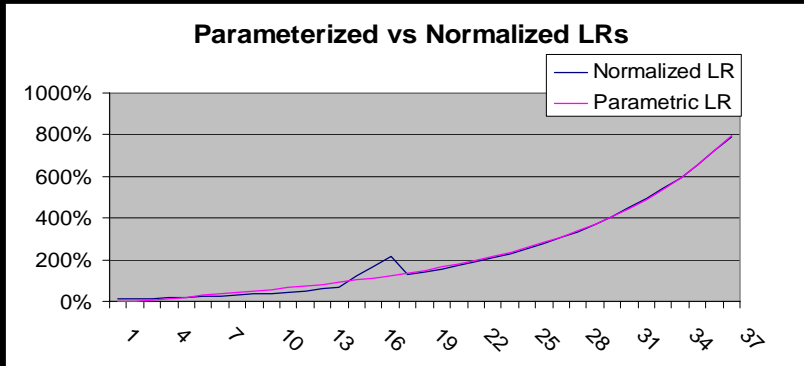
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## Fun With Discount Rates!

Discount Rate	PV of Profits
5%	(1,611,134)
8%	(325,393)
10%	140,797
12%	427,711
15%	656,841

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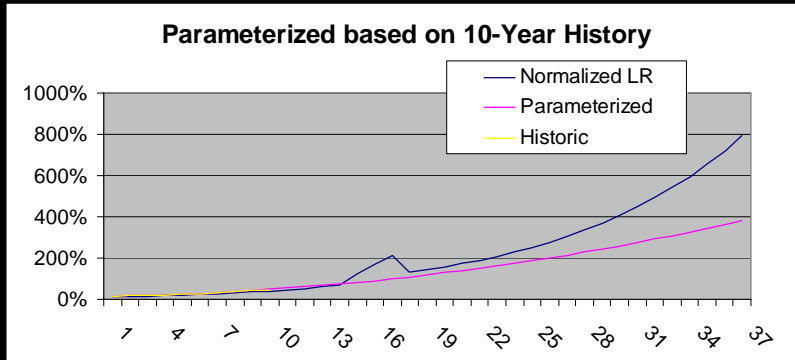
# Parametric Models



$$LR = A + B*t + C*exp(D*t)$$

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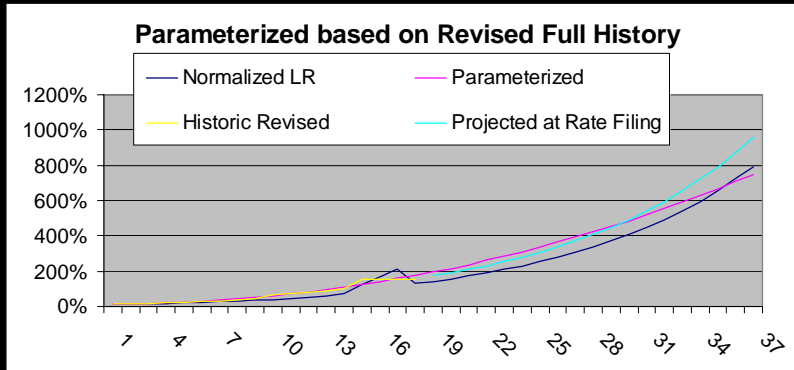
# Parametric Models



$$LR = A + B*t + C*exp(D*t)$$

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# Parametric Models



$$LR = A + B*t + C*\exp(D*t)$$

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## R Software

[www.r-project.org](http://www.r-project.org)

GNU license

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## WinBugs Software

[mathstat.helsinki.fi/openbugs/](http://mathstat.helsinki.fi/openbugs/)

or

[www.mrc-bsu.cam.ac.uk/bugs/](http://www.mrc-bsu.cam.ac.uk/bugs/)

GNU license

OpenBugs can be run from R

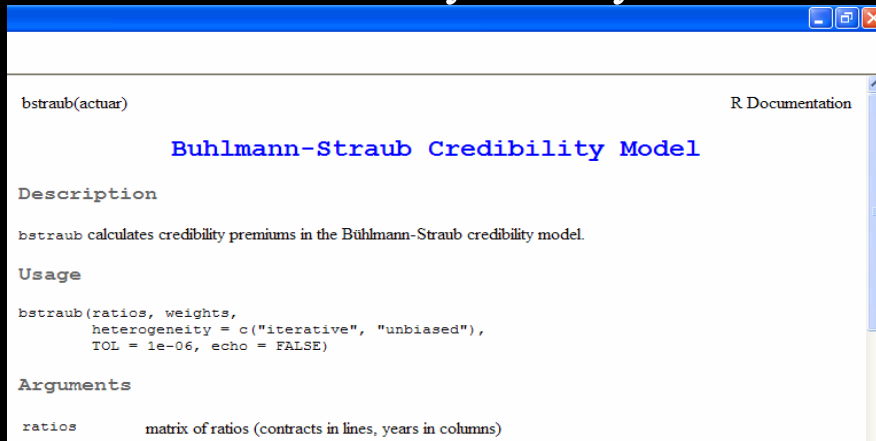
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## Seriatim Methods

- Credibility Theory
- CAST
- Generalized Heterogeneity

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# Credibility Theory



```
bstraub(actuar) R Documentation  
  
Buhlmann-Straub Credibility Model  
  
Description  
bstraub calculates credibility premiums in the Buhlmann-Straub credibility model.  
  
Usage  
bstraub(ratios, weights,  
        heterogeneity = c("iterative", "unbiased"),  
        TOL = 1e-06, echo = FALSE)  
  
Arguments  
ratios      matrix of ratios (contracts in lines, years in columns)
```

Except...

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# Credibility Theory

Except...

...one notes that the risk  
premium  $\mu(\Theta_i)$  is time invariant

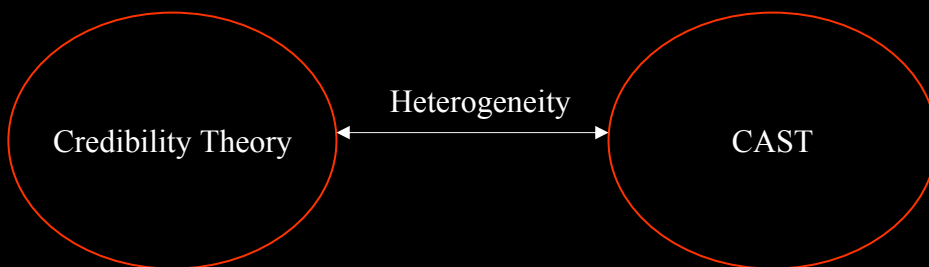
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# Cumulative Antiselection Theory

- Partition beneficiaries into 2 classes:
  - Healthy
  - Impaired
- Set assumptions and transition probabilities between the 2 classes, and
- Voilà!

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# Generalized Heterogeneity



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# Generalized Heterogeneity

- Partition beneficiaries into N classes
- Determine parameters using Bayesian techniques (ie, use WinBUGS or similar) and
- Voilà!

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# Generalized Heterogeneity

See the **Additional Worked Examples** article by Scollnik for using WinBUGS to address heterogeneity.

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# Bibliography

“Cumulative Antiselection Theory”, Bill Bluhm, TSA, Vol. XXXIV, pp. 215 – 246

“Principles and Applications of Credibility Theory”, Vincent Goulet, Journal of Actuarial Practice, Vol. 6, Nos. 1& 2, 1998, pp. 5 – 62

“Actuarial Modeling with MCMC and BUGS”, David Scollnik, NAAJ, April 1, 2001, pp.96 - 125

“Actuarial Modeling with MCMC and BUGS; Additional Worked Examples”, David Scollnik, ARCH, January 1, 2000