

Southeastern Actuaries Conference

2019 Annual Meeting

Speaker Bios

Actuarial Modernization: Why Bother?

Eric Forfa, Oliver Wyman

Eric Forfa is a Consultant with the Actuarial Practice of Oliver Wyman and is based in Charlotte. He has 10 years of experience working in the life and annuity industry. His areas of focus are life insurance and annuity pricing, risk management, and financial reporting. Eric joined Oliver Wyman in 2019. Prior to joining, he led the statutory risk-based capital reporting and forecasting function at MassMutual. He also held several other roles in different areas of MassMutual, including product pricing oversight, annuity product management, financial reporting, and valuation. He is a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries.

Gabe Alboukrek, Oliver Wyman

Gabe Alboukrek is a Consultant with the Actuarial Practice of Oliver Wyman and is based in Atlanta. His primary responsibility is to provide actuarial consulting services to a variety of insurance and reinsurance organizations. Gabriel graduated from the University of Florida in April 2016 with a Bachelor of Science in Accounting with a Minor in Actuarial Science. He joined Oliver Wyman in June 2016.

Cameron Sakurai, Oliver Wyman

Cameron Sakurai is a Consultant with the Actuarial Practice of Oliver Wyman and is based in Atlanta. His primary responsibilities are to provide actuarial consulting services to various insurance entities and organizations. Cameron joined Oliver Wyman in June 2015. He graduated from Western Connecticut State University with a Bachelor of Arts in Mathematics in May 2015. Cameron's focus is on model stewardship and model building. Most of his work is heavily involved in modifying, streamlining, and reviewing models built on Moody's Analytics AXIS™ model platform.

It's the End of the Year as We Know It: Do You Feel Fine?

Jason Choi, Milliman

Jason is a consulting actuary with the Atlanta office of Milliman. He has over 13 years of experience as a health actuary. Prior to joining Milliman, he spent three years working for a health insurance carrier. Jason has worked with several clients in the Medicare Advantage line of business.

David Hayes, Milliman

David is a principal and consulting actuary with the Atlanta office of Milliman. He has over 25 years of experience as a health actuary. In addition to his time with Milliman, David also spent several years at Anthem working in the individual, small group, and Medicare lines of business. David works with many different health insurance carriers and provider organizations. He assists clients in developing and evaluating strategies in the commercial, Medicare, and Medicaid markets.

Shyam Kolli, Milliman

Shyam is a principal and consulting actuary with the Atlanta office of Milliman. He has 14 years of experience as a health actuary. Prior to his time at Milliman, he worked at United Healthcare in both the Commercial and Medicare Advantage lines of business. Shyam has worked with many different health industry stakeholders over the years including start-ups, self-insured employers, providers and insurance companies.

The ASOP Advantage: The Latest in ASB Standards-Setting

Cande Olson, Actuarial Resources Corporation of Georgia

Cande Olsen, MAAA, FSA, CLU, is a member of the Actuarial Standards Board and a member of the American Academy of Actuaries Council on Professionalism. Her service to the profession and the public includes numerous other leadership and volunteer positions within the Academy, including previous service as the Academy's Vice President, Life and a member of its Board of Directors, as well as service as chairperson of the Life Products Committee and chairperson of the Volunteer Resource Committee. Cande is a consultant with Actuarial Resources Corporation of Georgia where she consults on individual life, annuity, and long-term care regulatory actuarial and compliance issues. Previously, she was with New York Life Insurance Company, where she held a wide variety of actuarial positions.

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Employer-Sponsored Health Clinics

John Dawson, Healthstat, Inc.

John Dawson is Senior Vice President and Chief Actuary of Healthstat Inc., where he is responsible for evaluating the financial and clinical performance of Healthstat's onsite health care, wellness, disease management, and behavior change strategies and making recommendations to maximize program value. Prior to joining Healthstat, John was Senior Vice President and Actuary with Willis Towers Watson for more than 20 years where he helped employers deploy strategies for managing health care costs. John has served on various committees for the Society of Actuaries and is a frequent speaker and contributor to industry publications. He is a Board Member of the National Association of Worksite Health Centers. John is a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries.

We Go Together: Effective Relationships between Actuaries & Non-Actuaries

Kelly Hennigan, Venerable

Kelly Hennigan, FSA, CFA has over 20 years of experience in the financial services industry in both asset and liability roles. She is Vice President and Head of Investment Operations at Venerable, since its establishment in 2018. Previously, she worked at Voya Financial holding roles across Actuarial Transformation, Insurance Investments, and Voya Investment Management's Portfolio Management and Capital Markets areas. Prior to joining Voya in 2007, Kelly was a fixed income credit analyst at Hartford Investment Management Company. Kelly began her career with Hartford Life's actuarial program. Kelly received an M.S. in Mathematics with a concentration in Actuarial Science and a B.A. in Spanish from the University of Connecticut. She is a fellow of the Society of Actuaries, a member of the SOA's Professional Development Committee, a contributing editor for The Actuary magazine, and past Chair of the SOA's Leadership and Development Section Council. Kelly is a frequent speaker at actuarial events and has authored pieces for The Actuary magazine and The Stepping Stone. She also holds the Chartered Financial Analyst designation. Kelly can be reached at Kelly.Hennigan@venerableannuity.com.

Jyotsna Sankuratri, Voya Financial

Jyotsna Sankuratri, M.D. is Assistant Vice President, Head of Financial Risk IT at Voya Financial. She has over 15 years of experience leading large finance and risk-related technology transformational projects. Over the last 8 years, she has focused on data, analytics, modeling platforms, and enabling technologies for Actuarial, Risk and Finance business partners. Most recently, she has been involved with a large-scale Finance Transformation program and historically also worked on Actuarial Modernization initiatives. Prior to joining Voya in 2010, she worked at Wilmington Finance with a focus on Legal, Compliance, Regulatory reporting, and special projects. Prior to that, at TargetRx as a business intelligence developer on predictive and behavioral analytics and reporting. She recently was a panelist at 2019 Society of Actuaries Life and Annuity Symposium in Tampa as well as co-authored an article for The Actuary magazine's February/March 2019 issue. Jyotsna received a Bachelor of Medicine from MGM Medical College in Indore, India. She can be reached at Jyotsna.Sankuratri@voya.com.

Accelerated Underwriting, Measuring the Impact to Mortality and Profitability

Thomas Kirkland, Munich Re

Thomas has been with Munich Re for the last year working in the Biometric Department where his focus is analyzing our client's experience to better understand and support their business endeavors. His work involves research on key trends in both US and Canadian mortality, morbidity and persistency.

Christian Lee, Munich Re

Christian has been with Munich Re for the last seven years working in the Pricing and Biometric Departments. He currently leads a US Biometric team responsible for conducting biometric support of inforce and new business pricing in the US.

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Building Communication Skills Through Improvisation

Bob Morand, AIA Search

Bob is the founder and lead partner of AIA Search, LLC. "AIA" stands for "Actuarial & Insurance Analytics," the space in which Bob has spent over 25 years recruiting professionals for every type of client within the insurance industry. Prior to AIA Search, Bob was Sector Leader of Insurance for Korn Ferry, the global leader in executive search. Bob worked with Korn Ferry's executive search insurance practice while also developing the firm's professional search practice, which focuses on mid- to senior level talent in the insurance industry. Prior to joining Korn Ferry, Bob was President and Managing Partner of DW Simpson Global Actuarial & Analytics Recruitment, the leading search firm in this space. Bob was with DW Simpson for 25 years, the last eight as president, managing partner and leader of the firm's Retained Search Services division. A former professional improv actor, who had the good fortune to train with Chris Farley, Jane Lynch and Andy Richter, to name a few, Bob received a bachelor's degree in journalism from Southern Illinois University.

Large Medical and Rx Claims

Reid Kinney, Willis Towers Watson

Reid leads the health analytics team within Willis Re's Life Accident and Health practice. In his 17th year in the insurance industry, Reid consults to risk-taking entities within healthcare on reinsurance, ground-up and excess risks, ERM, and risk strategy.

David Vnenchak, RGA

David Vnenchak is the Senior Vice President in charge of RGA's Healthcare Quota Share line of business. Prior to overseeing this line of business he spent almost ten years as the VP and actuary in charge of this business line. He has over 20 years of experience in healthcare insurance and reinsurance. He is a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries.

Life Underwriting – A New Paradigm

Michael Taht, Munich American Reinsurance Company

Michael Taht is Executive Vice President, Research, Analytics and Underwriting of Munich Re U.S., serves on the board of directors and is a member of the executive leadership team. Mr. Taht oversees all research, biometric and data analytic activities for North America as well as Underwriting and middle market Underwriting Solutions for the U.S. Mr. Taht joined Munich Re in November 2008 as Senior Vice President, Life Reinsurance. Prior to joining Munich Re, Mr. Taht was a principal with Towers Perrin, a large international actuarial consulting firm, where he consulted on issues such as securitization of individual life business, mortality issues, and appraisals of both life reinsurance and life insurance companies. His clients included some of the largest life reinsurance and life insurance companies in the U.S. Mr. Taht is a graduate of the University of Toronto with a Bachelor of Science in Math and Economics. He is a Fellow of the Society of Actuaries, a Fellow of the Canadian Institute of Actuaries and a Member of the American Academy of Actuaries. Mr. Taht is also a past president of the Southeastern Actuaries Conference.

Practical Considerations for Implementing FASB Target Improvement

Brad Shepherd, Moody's Analytics

Brad Shepherd is an Actuary with Moody's Analytics, developers of AXIS actuarial software. Brad leads an internal AXIS interest group focused on US GAAP accounting for traditional life products. Before coming to Moody's Analytics, Brad spent 10 years in a US GAAP and statutory valuation role at a Kentucky-based insurer.

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Implementing Life PBR: Are You Ready?

Dave Neve, Global Atlantic Financial Group

Dave is Vice President and Head of Regulatory and Government Affairs for Global Atlantic Financial Group. His responsibilities include monitoring new and emerging capital and reserve requirements, and other regulatory developments impacting the life insurance industry. He just completed a two-year term on the Board of the Directors of the Academy as Vice President and chair of the Academy's Life Practice Council. Dave is an industry leader in assisting the NAIC and the American Academy of Actuaries in the development of the principle-based reserve valuation framework and is a frequent speaker at industry and actuarial conferences, seminars and webinars.

The Big Three of Telehealth: Three Benefits, Three Obstacles, Three Delivery Systems

Traci Hughes, Lewis & Ellis, Inc.

Traci Hughes is a consulting health actuary at Lewis & Ellis, Inc., and has been with L&E for 7 years. Her areas of focus include statutory reserving and valuation, rate review, pricing and rate setting, and data analytics. In her free time, Traci enjoys attending TCU sporting events and checking out local live music.

Provider Network Development and an Actuaries Role in the Process

Robert Lang, Wakely Consulting Group

Robert Lang, ASA, MAAA is a consulting actuary with Wakely Consulting Group. He joined Wakely in April 2012 and specializes in Medicare bids as well as commercial rate development and filings. He has also been heavily involved in analysis of Medicare's new flexible benefit guidance and has taken a recent interest in network adequacy and evaluation.

Mallory Salvador, Wakely Consulting Group

Mallory Salvador, ASA, MAAA is an associate actuary with Wakely Consulting Group. Since joining Wakely in January 2016 she has worked in areas such as Medicare Advantage, Medicaid state rate filings, claim liability analysis and Medicare risk adjustment.

Specialty Rx Update

Kara Clark, Oliver Wyman

Kara Clark is a Principal in the Chicago Health office of Oliver Wyman Actuarial Consulting, Inc. She joined Oliver Wyman in January 2019 where she consults with payers, providers, and regulatory clients on a wide range of actuarially-related business issues. Prior to Oliver Wyman, Kara served as a Vice President at Walgreens. There she led a multidisciplinary team within the Clinical Office in providing actuarial and analytic support, outcomes research, and client reporting as a corporate shared service to multiple business units, including retail and specialty pharmacy, global benefits, and worksite health. She is a Fellow of the Society of Actuaries, a member of the American Academy of Actuaries, and has an MBA from Northwestern University.

Kathryn Bronstein, Walgreens

Kathryn has extensive experience in the health care industry from a clinical, pharmaceutical and managed care perspective. For the past 4 years she has managed the Walgreens Health Outcomes team, a group of clinical pharmacists responsible for assisting clients with managing their pharmacy spend while at the same time maintaining quality patient care. Prior to joining Walgreens, Kathryn was the VP of Medical Affairs at Ameritox, a laboratory focused on medication monitoring and genetics testing in the addiction space. Dr. Bronstein also spent several years in the pharmaceutical industry at UCB, Novartis and United Therapeutics. Kathryn's clinical experience is in the field of neurology and she has authored numerous papers and books and presented on various topics at national conferences. Her book Promoting Stroke Recovery won the AJN Book of the Year Award. Dr. Bronstein received her PhD from the University of Illinois, her MS degree from SUNY Buffalo and undergraduate degree from Syracuse University.

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Application of Machine Learning to Actuarial Work

Bob Crompton, Actuarial Resources Corporation of Georgia

Until he was 12 years old, Bob Crompton was raised by wolves in the remotest part of Montana. After adjusting to civilization, Bob went to college, where he got a degree in economics and started his actuarial exams. After achieving Fellowship, Bob has worked mostly in financial reporting. Currently he works at Actuarial Resources Corporation of Georgia, where he mostly works on model governance – including model validation, model controls and model stewardship.

Statistical Inference for Mortality Models

Patrick Ling, Georgia State University

Patrick Ling is currently Ph.D. candidate at Department of Risk Management and Insurance, Georgia State University. His primary research interests are mortality/longevity risk: modeling and transfer of risks among institutions. Patrick came to Georgia State University in 2016. Prior to that, he was working in the hedge fund industry in China. Patrick graduated from Shanghai Jiaotong University in 2011 with Bachelor of Science in Mathematics and from Rice University in 2013 with Master of Statistics.

Digital Health Data

Michelle Lerch, RGA

In her role at RGA since 2018, Michelle partners with clients to identify risk selection solutions to achieve the client's vision by understanding their goals, processes, and culture. The solutions allow clients to evolve their underwriting processes, enhance risk selection, reduce expenses, and prepare for the future. Michelle has a combined 20 years of life insurance and reinsurance experience spanning the policy life cycle. Prior to joining RGA, her responsibilities included product pricing, valuation, life reinsurance pricing, system transformation, global IFRS, and knowledge management.