

Southeastern Actuaries Conference



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**Spring Meeting
June 22-24, 2022**

**The Ritz Carlton
Sarasota, FL**

Executive Committee

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Wednesday, June 22nd – Pre-Meeting Seminar

1:30 p.m.–5:00 p.m. **Registration [Grand Ballroom Pre-Function]**

2:00 p.m.–5:00 p.m. **A Tour Of The Revised USQS + Focus Session On Bias [Plaza 3 & 4]**

- What's the same, what's not, with the 2022 USQS
- What is the new bias CE requirement
- Examine bias in the context of data, models, and algorithms

Liaw Huang, Member of Data Science and Analytics Committee
Kevin Russell, Member of Committee on Qualifications

3:00 p.m.–3:30 p.m. **Break Sponsored by LCM Associates [Grand Ballroom Pre-Function]**

5:30 p.m.–6:30 p.m. **Vendor Reception Sponsored by DW Simpson [Bay View Terrace]**

Thursday, June 23rd

7:00 a.m.–12:00 p.m. **Registration [Grand Ballroom Pre-Function]**

7:00 a.m.–8:00 a.m. **Breakfast [Plaza 2]**

8:00 a.m.–8:30 a.m. **Business Session [Plaza 3 & 4]**

8:30 a.m.–10:00 a.m. **General Session [Plaza 3 & 4]**

❖ **COVID-19 By The Numbers – The Short And Long Of It**

- Historical data on COVID-19 from the general population and insurance companies
- Findings from the pandemic and the numbers from a health and mortality perspective (how have other causes of death been impacted)
- Expectations from the pandemic in the future

Al Klein, Milliman

❖ **Gen Alpha Of Product Innovation**

- Existing product innovation for new market segments
- Futuristic product ideas to break into new market segments
- Distribution comparison between mainstream and innovative products

Mike Cremisi, Milliman
Patrick OuYang, Milliman

❖ **Understanding And Addressing Bias In Predictive Analytics**

- Understand how bias can become embedded in predictive analytics
- Case study to illustrate how easily unintended bias can be introduced
- Introduce action steps to limit potential bias in predictive analytics

Justin Serebro

10:00 a.m.–10:30 a.m. **Break Sponsored by Moody's [Grand Ballroom Pre-Function]**

10:30 a.m.–12:00 p.m. **Concurrent Sessions**

1. Life Insurance [Plaza 3]

❖ **LDTI – We're Here. Are You Ready?**

- Insights and lessons learned so far
- Reporting and disclosures requirements
- Dealing with loss-making cohorts

Matthieu Boussetta, Moody's Analytics

❖ **Scenario Generation Framework for Strategic Asset Allocation**

- Introduction to scenario generator
- Scenario based strategic asset allocation
- Strategic asset allocation case study

Pawel Lojko, Moody's Analytics

❖ **What Is LATF Up To These Days**

- Economic scenario generator
- Future mortality improvement
- VM-22 (Non-variable annuities)
- AAT updates

Linda Lankowski, Risk & Regulatory Consulting, LLC.

2. Health Insurance [Plaza 4]

❖ **After The Bid Is In: Desk Review, Audits, and Required Changes**

- Review the details and timelines on what happens after your initial bids are submitted in June
- Learn strategies for the CMS announcement on Part D National Average Bid Amount (NABA) and its impact to your planning
- Review the bud audit process and how it varies from the desk review process

Thomas Grivakis, Wakely Consulting Group

❖ **Risk-Bearing House Calls Model For Your Highest Cost And Risk Members**

- Explore a proprietary modeling approach that finds the right members to drive the highest value
- Understand the significant value delivered in total cost of care reduction, demonstrated through rigorous outcomes methodology
- Understand how value is delivered through a collaborative approach to managing populations already attributed to value-based PCPs

Christopher Dodd, PopHealthCare

❖ **Tenth Year Of ACA Exchanges: Past, Present, and Future**

- Historical enrollment and premiums
- 2023 notice of benefit and payment parameters
- Risk adjustment and RADV
- Other future considerations

Adam Rudin, Wakely Consulting Group

12:00 p.m. **Networking Activities [Golf/Pool/Beach]**

6:30 p.m.–7:30 p.m. **General Reception [Sunset Terrace]**

8:30 p.m.–10:30 p.m. **Vendor Reception Sponsored by AIA Search [Bay View Terrace]**

Friday, June 24th

7:00 a.m.–8:00 a.m. **Breakfast [Plaza 2]**

8:00 a.m.–8:30 a.m. **Business Session [Plaza 3 & 4]**

8:30 a.m.–10:00 a.m. **General Session [Plaza 3 & 4]**

❖ **Fostering Growth & Coaching Employees To Maximum Potential – Crash Course**

- Understanding the psychology
- Ask rather than tell
- Coaching in action

Rebecca Scotchie, Oliver Wyman

❖ **Cyber Security: How To Protect Your Data**

- All of us should be concerned with data protection whether it is your company's data or your own
- Learn ways data can be obtained for nefarious purposes
- Learn ways to protect your data

Kevin Glasgow, Diligence International Group

❖ **Trends In Retiree Healthcare Plan Design**

- Outline of the components of a retiree healthcare plan
- History of funding and financial reporting for retiree healthcare
- Discussion of trends in plan design and liability management

Greg Stump, Boomershine Consulting Group

10:00 a.m.–10:30 a.m. **Break Sponsored by Canada Life Reinsurance [Grand Ballroom Pre-Function]**

10:30 a.m.–12:00 p.m. **Workshops**

- 1. Life/PBR/Valuation Topics – Linda Lankowski [St. Armands Salon 1]**
- 2. Health Topics – Adam Rudin [St. Armands Salon 2]**

12:00 p.m. **Adjourn**

Future SEAC Meetings

Hyatt Centric	New Orleans, LA	November 16-18, 2022
Sandpearl Resort	Clearwater Beach, FL	June 21-23, 2023
The DeSoto	Savannah, GA	November 16-18, 2023
Opal Grand Resort	Delray Beach, FL	June 19-21, 2024*

* 75th Anniversary

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